SUCCESSFUL vs UNSUCCESSFUL

----- TRAITS ------

SUCCESSFUL UNSUCCESSFUL PEOPLE PEOPLE Criticize Compliment Have a sense Have a sense of 1 of gratitude entitlement -• Hold a grudge Forgive others Take all the Blame others for Give other people credit of their Accept responsibility their failures credit for their victories for their failures victories $\langle \nabla \rangle$ 0 Θ Watch TV Say they keep a •Keep a journal ournal but really everyday Read everyday -don't Want others to Talk about idease--Think they succeed Fear know ć. change it all Share information --- Keep a "to-be" list and data Fly by their seat of Set goals and their pants Operate from a Exude joy -develop life plans transactional perspective Talk about people Embrace change ----- Secretly hope Continuously learn others fail Horde information Don't know what Keep a "to-do/project -Operate from and data they want to be a transformational list ıW perspective C Exude anger • ----- Never set goals



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